

Quarterly financial information - Neuilly-sur-Seine, Tuesday, October 1, 2024 - 5.45 pm

## Third quarter 2024 rental income: Strong +9% increase over 9 months to €149 million Target for the year raised to €198 million

€ million	Financial year 2024	Financial year 2023	Trends
1 <sup>st</sup> quarter (Jan March)	48.1	45.2	<b>×</b> +6%
2 <sup>nd</sup> quarter (April - June)	50.0	45.7	<b>&gt; +</b> 9%
3 <sup>rd</sup> quarter (July - Sept.)	51.1	46.3	+10%
Total for the first 9 months	149.2	137.2	<b>X +9%</b>

Rental income (IFRS) at September 30, 2024 (unaudited figures)

### Rental income of €149 million at the end of September 2024

Still driven by a solid momentum, ARGAN, the leading French real estate company specializing in the development and rental of PREMIUM warehouses, recorded a strong +9% increase in its rental income thus standing at €149 million at the end of September. With an occupancy rate of 100% of its warehouses for a seventh consecutive quarter, ARGAN's growth over the period primarily came from rents' indexation (+4.6%) that took place on January 1, 2024, complemented by the full-year impact of 2023 deliveries and 2024 deliveries.

# ARGAN about to achieve a remarkable year: €180 million in investments for 170,000 sq.m of total new built warehouses in 2024

Over nine months, **ARGAN has delivered 5 new sites**, all pre-let in line with our policy, and on PRIME locations. These new platforms, all operational at the end of September 2024, are located in:

- Eslettes (76), delivered in February, close to Rouen, for DSV Road, with an AUTXNOM®-labelled distribution centre of 4,600 sq.m. As part of a nine-year fixed-term lease, this second partnership with DSV comes with a Net Carbon Zero footprint for the 'in-use' phase;
- Castries (34), delivered in May, very close to Montpellier, for CARREFOUR, for a multi-temperature urban logistics site of 4,300 sq.m, rented as part of a fixed-term 6-year lease;
- St-Jean-sur-Veyle (01), delivered in June, near Mâcon, for U PROXIMITE (a new client), for a tri-temperature warehouse of 31,300 sq.m, which is AUTONOM®-labelled and will be close to the one rented to BACK EUROP France since 2023, with a fixed-term lease of 12 years;
- Bolbec (76), delivered in June, at the periphery of le Havre, for DACHSER (a new client), for an AUT NOM\*-labelled warehouse of 15,200 sq.m, alongside a site previously delivered to DIDACTIC in 2022;
- Mondeville (14), delivered in July, on the beltway of Caen, also for CARREFOUR, as part of an AUTXINOM® building of 82,000 sq.m on a former industrial brownfield of Stellantis, with a nine-year fixed-term lease.



At the end of the fourth quarter, ARGAN will then deliver three new operations, still in demanded locations, in:

- Augny (57) for 4MURS (new client), in the neighbourhood of Metz and close to the warehouse rented to AMAZON, for a 9,500 sq.m AUT CNOM® warehouse with a 12-year lease, including a 9-year fixed-term;
- Chartres (28), as part of an activity area that is the economic heart of the metropolitan district, for an AUTXXNOM® warehouse of 18,000 sq.m that will be operated under a fixed-term ten-year lease in future state of completion;
- Bruguières (31), close to Toulouse, as ARGAN is finalizing the works to rehabilitate and extend the fulfillment hub (for a total surface that will represent 13,400 sq.m) rented to GEODIS. This project includes a new signed lease for a fixed-term period of 12 years.

As planned and announced, ARGAN will thus have delivered close to €180 million in developments for 170,000 sq.m over a year by the end of 2024, which represents a remarkable development volume, generating an average yield approaching 7%. The high profitability of projects to be delivered in 2024 reflects ARGAN's capacity to pursue its profitable growth momentum, driven by a portfolio of AUT©NOM®-labelled warehouses on strategic locations, as part of an approach of pre-let sites and long-term partnerships with reliable and blue-chip clients.

#### 2024 assets sales program in its final step

ARGAN is in the final step to conclude the full volume of assets sales programmed for 2024, in a total amount of about €78 million, including:

- €18 million already finalized with the disposal, in the second quarter, of a logistics platform in Caen (14) of 18,000 sq.m; and
- The remaining amount of about €60 million coming from the sale of an asset in the Paris region, with a disposal being currently finalized and expected to close at the beginning of the fourth quarter of 2024.

#### Annual rental income target raised to €198 million for 2024<sup>1</sup>

Taking into account the **very good rental momentum over the first nine months of 2024** and on a background of **full occupancy of our warehouses**, **ARGAN is now raising its rental income target to €198 million** (vs. €197 million previously) for the full-year **2024**, i.e., an **increase of +8% over a year compared with 2023**.

#### **2025 financial calendar** (*Publication of the press release after closing of the stock exchange*)

- January 3: Net sales of 4<sup>th</sup> quarter 2024
- January 16: Annual results 2024
- March 20: General Assembly 2025

<sup>&</sup>lt;sup>1</sup> For more information regarding **ARGAN**'s 2024 financial targets, please refer to the press release dated July 24, 2024.



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#### **About ARGAN**

**ARGAN** is the only French real estate company specializing in the DEVELOPMENT & RENTAL OF PREMIUM WAREHOUSES listed on EURONEXT and is the leading player of its market. Building on a unique client-tenant-centric approach, ARGAN builds pre-let PREMIUM warehouses for blue-chip clients and supports them throughout all project phases from the development milestones to the rental management.

Profitability, tight control over our debt and sustainability are at the heart of **ARGAN**'s DNA. Its strongly proactive ESG policy has very concrete results with our AUTONOM® concept, the "in-use" Net Zero warehouse. As at June 30, 2024, our portfolio represented 3.6 million sq.m, across about a hundred warehouses, exclusively located in the continental part of France, and this portfolio was valued €3.8 billion for a yearly rental income of about €200 million.

**ARGAN** is a listed real estate investment company (French SIIC), on Compartment A of Euronext Paris (ISIN FR0010481960 - ARG) and is included in the Euronext SBF 120, CAC All-Share, EPRA Europe and IEIF SIIC France indices.

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